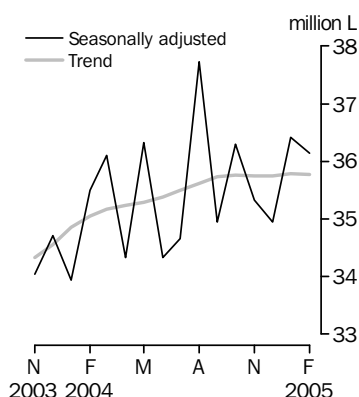


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) TUES 5 APR 2005

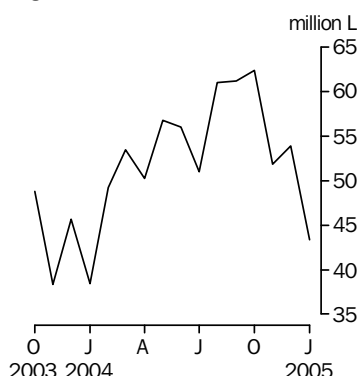
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Graeme Thomas on Adelaide (08) 8237 7536.

KEY FIGURES

	February 2005 '000 L	Jan 2005 to Feb 2005 % change	Feb 2004 to Feb 2005 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	35 777	—	2.1
White table wine sales	17 162	-0.5	-2.6
Red and rosé table wine sales	12 980	-0.2	6.4

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	36 145	-0.8	1.8
White table wine sales	17 114	-2.5	-3.4
Red and rosé table wine sales	12 954	-3.3	3.7

.....

— nil or rounded to zero (including null cells)

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 35.8 million litres in February 2005, remaining unchanged on January 2005, but an increase of 2.1% on February 2004.
- The trend estimate for domestic sales of white table wine decreased 0.5% on January 2005, and 2.6% on February 2004. Red and rosé table wine decreased 0.2% on January 2005, but increased 6.4% on February 2004.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 36.1 million litres in February 2005, a decrease of 0.8% on January 2005.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 2.5% on January 2005, while red and rosé table wine decreased 3.3% on January 2005.

ORIGINAL ESTIMATES

- In original terms, 29.4 million litres of Australian produced wine was sold domestically by winemakers in February 2005, an increase of 34.3% on January 2005, but a decrease of 0.7% on February 2004.
- Exports data for February is not yet available (see note on page 2). Exports of Australian produced wine decreased 18.7% on December 2004, to 43.8 million litres in January 2005. Australia exported 651.1 million litres with a value of \$2.7 billion in the twelve months ending January 2005.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
March 2005	6 May 2005
April 2005	3 June 2005
May 2005	5 July 2005
June 2005	3 August 2005
July 2005	5 September 2005
August 2005	6 October 2005

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CHANGES IN THIS ISSUE

There are no changes in this issue

DATA NOTES

Wine export data for February 2005 were not available at the time of preparation of this publication. Please refer to the February 2005 issue of *International Trade in Goods and Services, Australia* (cat. no. 5368.0), released on Tuesday 5 April 2005 for more detail.

Wine export details for February 2005 will be included in the March 2005 edition of *Sales of Australian Wine and Brandy by Winemakers* (cat. no. 8504.0).

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine decreased 0.5% on January 2005, and 2.6% on February 2004. The trend estimate for total red and rosé wine decreased 0.2% on January 2005, but increased 6.4% on February 2004.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

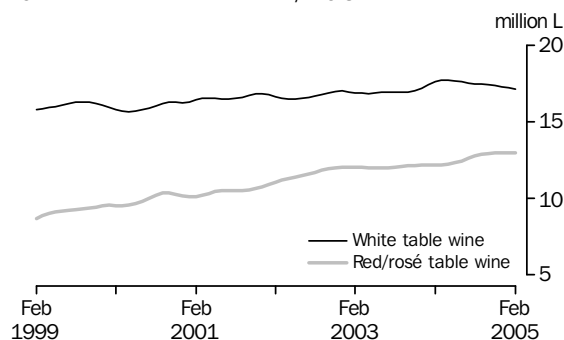


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased 0.7% on January 2005, but increased 0.6% on February 2004. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 0.6% on January 2005, and 10.0% on February 2004.

TABLE WINE, Glass container less than 2 litres: Trend

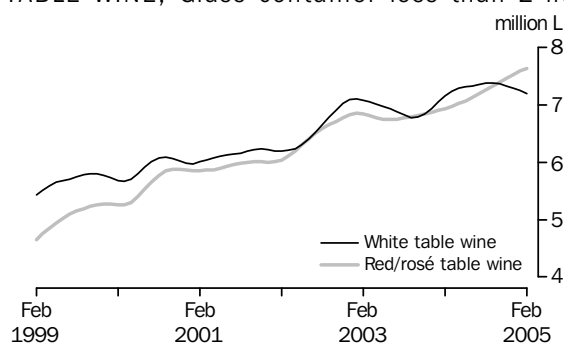
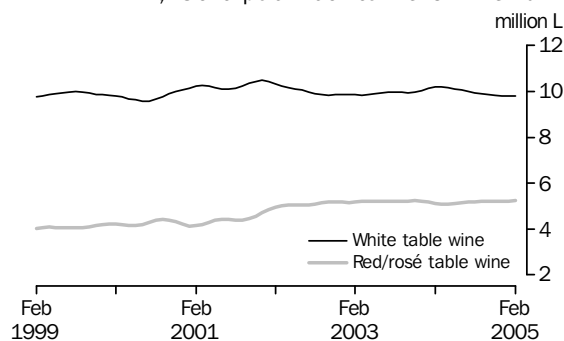


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs remained unchanged on January 2005, but decreased 3.8% on February 2004. The trend estimate for red and rosé wine in soft packs increased 0.3% on January 2005, and 2.2% on February 2004.

TABLE WINE, Soft pack containers: Trend

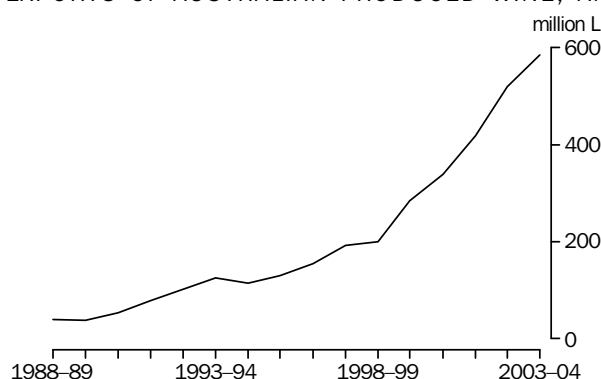


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last sixteen years. In 1988–89, 39.0 million litres of wine were exported. Exports gradually grew over the next four years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. In 2003–04 exports totalled 584.3 million litres, an increase of 12.7% on 2002–03.

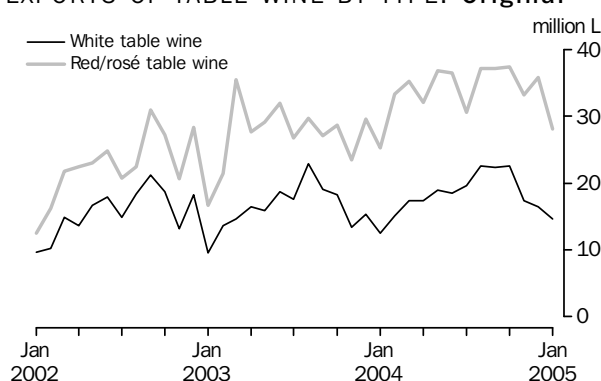
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

Exports data for February is not yet available (see note on page 2). In original terms, 43.8 million litres of Australian produced wine were exported in January 2005, a decrease of 18.7% on December 2004, but an increase of 14.0% on January 2004. In January 2005, 14.9 million litres of Australian produced white table wine were exported, a decrease of 9.1% on December 2004, but an increase of 19.7% on January 2004. Australia exported 28.3 million litres of Australian produced red and rosé table wine in January 2005, a decrease of 21.1% on December 2004, but an increase of 12.0% on January 2004.

EXPORTS OF TABLE WINE BY TYPE: **Original**

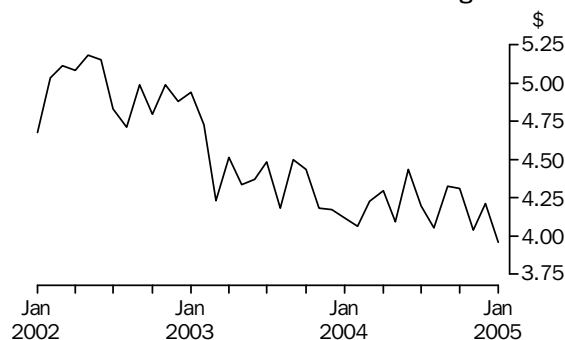


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 43.8 million litres of wine valued at \$173.5m were exported in January 2005, a decrease of 18.7% in quantity and 23.6% in value on December 2004. The average value of Australian wine exported in January 2005 was \$3.96 per litre, down from \$4.12 per litre in January 2004, and also a decrease when compared to \$4.21 per litre in December 2004.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

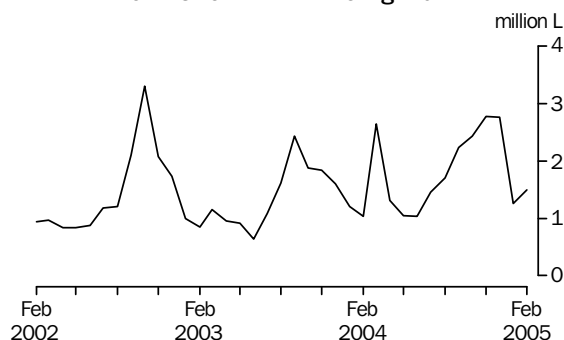
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 9 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For January, the value reported by the ABS was \$173.5m, while the AWBC value was \$180.9m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations. For February, the value of exports reported by the AWBC was \$194.5m (see note on page 2).

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.5 million litres of wine were imported in February 2005, an increase of 18.7% in quantity, and 17.4% in value on January 2005. The average value of wine imports cleared for home consumption in February 2005 was \$7.90 per litre, up from \$7.38 per litre in February 2004.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2004 shows that wine available for consumption in Australia increased 6.3% on the same quarter in 2003. Domestic sales of Australian wine increased 4.4% and wine imports increased 49.9%. Total disposals of Australian produced wine increased by 16.0% on the same quarter in 2003 with exports increasing by 26.7%.

	Domestic sales of Australian produced wine (A)	Wine imports cleared for home consumption (B)	Wine available for consumption (A + B)	Exports of Australian produced wine (C)	Total disposals of Australian produced wine (A + C)
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L
2001-02	386 232	14 479	400 711	418 390	804 622
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 737	436 115	584 319	1 001 697
Dec Qtr 2003	121 469	5 326	126 795	132 776	254 245
Dec Qtr 2004	r126 803	7 984	r134 787	r168 199	r295 002

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2001-02	75 657	122 776	199 881	73 622	56 085	130 401	330 281	55 952	386 232
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004									
February	6 573	9 759	16 594	5 386	4 095	9 600	26 193	3 365	29 558
March	7 419	11 276	18 987	6 604	5 355	12 003	30 991	4 534	35 525
April	6 352	10 267	17 505	6 235	5 118	11 639	29 144	4 547	33 691
May	6 305	9 898	16 290	7 232	5 731	13 062	29 352	4 548	33 900
June	6 435	9 177	15 801	7 851	5 471	13 451	29 252	4 550	33 803
July	7 148	10 269	17 535	8 180	6 261	14 557	32 092	5 233	37 325
August	7 241	9 362	16 923	8 216	6 339	15 330	32 254	5 219	37 473
September	7 283	10 265	17 615	7 589	5 686	13 388	31 003	5 812	36 815
October	8 285	10 893	19 248	7 995	5 601	14 352	33 600	6 778	40 379
November	10 141	10 852	21 078	9 152	5 511	14 812	35 890	7 944	43 834
December	10 122	10 329	20 798	8 589	4 637	13 448	34 246	8 344	42 590
2005									
January	4 467	7 409	11 993	3 747	3 024	6 869	18 862	2 994	21 856
February	6 357	9 296	15 723	5 769	3 969	9 748	25 470	3 885	29 355
SEASONALLY ADJUSTED									
2004									
February	7 285	10 155	17 716	7 017	5 283	12 495	30 211	5 281	35 492
March	7 441	10 382	18 083	7 192	5 216	12 593	30 676	5 425	36 101
April	6 667	10 170	17 384	6 462	5 106	11 768	29 152	5 176	34 328
May	7 528	10 240	17 898	7 143	5 849	13 092	30 990	5 336	36 326
June	7 243	9 821	17 273	6 986	4 863	11 974	29 247	5 085	34 332
July	7 258	9 775	17 106	7 159	5 159	12 342	29 448	5 205	34 653
August	7 709	10 129	18 244	7 809	5 374	13 975	32 219	5 510	37 729
September	7 016	9 978	17 126	6 910	5 349	12 398	29 524	5 425	34 949
October	7 571	10 168	17 749	7 375	5 266	13 111	30 860	5 439	36 299
November	7 365	9 433	17 238	7 444	5 079	12 799	30 037	5 295	35 332
December	7 359	9 470	17 021	7 662	4 841	12 739	29 760	5 185	34 945
2005									
January	7 045	10 246	17 548	7 583	5 619	13 398	30 946	5 473	36 419
February	7 275	9 822	17 114	7 671	5 247	12 954	30 068	6 077	36 145
TREND									
2004									
February	7 163	10 191	17 618	6 941	5 128	12 202	29 820	5 235	35 055
March	7 242	10 202	17 725	6 976	5 087	12 193	29 918	5 248	35 166
April	7 297	10 168	17 754	7 022	5 083	12 236	29 990	5 249	35 239
May	7 321	10 106	17 708	7 072	5 101	12 323	30 031	5 256	35 287
June	7 334	10 051	17 636	7 126	5 140	12 465	30 101	5 276	35 377
July	7 360	9 992	17 563	7 195	5 173	12 629	30 192	5 306	35 498
August	7 383	9 938	17 512	7 266	5 198	12 784	30 296	5 325	35 621
September	7 389	9 894	17 480	7 335	5 217	12 910	30 390	5 342	35 732
October	7 368	9 858	17 440	7 396	5 218	12 964	30 404	5 362	35 766
November	7 334	9 828	17 379	7 459	5 211	12 975	30 354	5 398	35 752
December	7 294	9 809	17 308	7 529	5 211	12 984	30 292	5 459	35 751
2005									
January	7 252	9 807	17 246	7 595	5 224	13 000	30 246	5 544	35 790
February	7 204	9 806	17 162	7 639	5 242	12 980	30 142	5 635	35 777

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation (a)	Sparkling bulk fermentation (a)	Carbonated	Other wine products (b)	Vermouth	Brandy (c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004								
February	26 193	1 193	1 020	746	223	161	20	27
March	30 991	1 673	1 399	938	316	190	19	41
April	29 144	1 745	1 304	981	306	197	14	41
May	29 352	2 064	1 190	788	278	211	17	48
June	29 252	1 989	1 209	814	282	241	17	42
July	32 092	2 103	1 437	1 076	314	284	19	52
August	32 254	1 949	1 534	1 264	260	198	15	63
September	31 003	1 756	2 234	1 241	347	218	17	46
October	33 600	1 475	3 020	1 680	395	191	17	47
November	35 890	1 960	3 210	2 074	414	261	24	64
December	34 246	1 669	3 740	2 180	437	296	22	62
2005								
January	18 862	1 045	997	560	207	171	14	47
February	25 470	1 203	1 187	1 022	314	141	17	30

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

<i>Period</i>	<i>Sherry in glass less than 2 litres</i> '000 L	<i>Port in glass less than 2 litres</i> '000 L	<i>Other in glass less than 2 litres (a)</i> '000 L	<i>Soft packs</i> '000 L	<i>All other containers (b)</i> '000 L	<i>Total fortified</i> '000 L
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004						
February	96	196	16	513	373	1 193
March	145	334	24	742	429	1 673
April	171	324	24	816	410	1 745
May	170	432	28	951	484	2 064
June	152	361	57	961	458	1 989
July	194	412	36	967	493	2 103
August	174	441	31	848	455	1 949
September	169	342	27	758	460	1 756
October	131	293	25	655	371	1 475
November	184	449	37	848	443	1 960
December	208	390	38	641	393	1 669
2005						
January	114	172	20	507	232	1 045
February	105	193	18	542	345	1 203

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2003							
December	15 373	29 576	44 949	141	510	36	45 637
2004							
January	12 475	25 258	37 734	88	609	21	38 452
February	15 130	33 365	48 495	148	528	62	49 233
March	17 337	35 269	52 606	223	611	34	53 475
April	17 403	32 064	49 467	210	533	59	50 269
May	18 942	36 814	55 756	204	746	71	56 776
June	18 511	36 562	55 073	247	679	53	56 052
July	19 626	30 639	50 265	134	541	73	51 013
August	22 600	37 134	59 734	121	1 148	45	61 048
September	22 366	37 154	59 520	149	1 492	70	61 231
October	r22 623	r37 464	r60 087	153	2 099	44	r62 383
November	r17 320	r33 186	r50 507	126	1 176	74	r51 882
December	16 419	r35 852	r52 271	309	1 317	37	r53 933
2005							
January	r14 667	r28 090	r42 757	r165	r397	54	r43 374
February	nya	nya	nya	nya	nya	nya	nya
VALUE (c) (\$'000)							
2001-02	737 454	1 296 820	2 034 273	16 169	49 042	5 644	2 105 128
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2003							
December	59 657	127 132	186 789	820	2 616	234	190 458
2004							
January	46 906	107 266	154 172	536	3 391	177	158 277
February	57 275	138 788	196 063	944	2 749	206	199 962
March	67 148	154 032	221 180	1 034	3 539	237	225 989
April	66 799	144 699	211 498	1 006	3 023	502	216 029
May	71 637	155 199	226 836	1 172	4 134	339	232 480
June	76 670	166 736	243 406	915	4 071	306	248 698
July	72 731	136 914	209 644	898	3 217	438	214 198
August	82 280	157 703	239 983	887	6 161	428	247 460
September	86 635	168 685	255 319	1 068	7 996	448	264 832
October	r83 363	r173 300	r256 663	941	11 081	319	r269 004
November	r62 144	r139 160	r201 303	787	6 822	545	r209 458
December	r62 822	r154 426	r217 248	1 918	7 552	388	r227 106
2005							
January	r54 272	r114 391	r168 663	r835	r1 849	313	r171 659
February	nya	nya	nya	nya	nya	nya	nya

nya not yet available

r revised

(a) Export data unavailable for February 2005. Refer to note on page 2. Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 7 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2001-02	24	208	577	9 026
2002-03	21	172	557	9 570
2003-04	11	323	540	10 425
2003				
December	—	5	74	1 783
2004				
January	2	16	30	772
February	—	1	33	482
March	1	34	42	558
April	1	23	28	605
May	1	179	43	694
June	2	30	38	506
July	2	244	49	753
August	2	29	31	463
September	1	9	60	1 264
October	1	44	35	662
November	3	120	66	1 151
December	—	18	74	1 387
2005				
January	5	48	35	650
February	nya	nya	29	496

— nil or rounded to zero (including null cells)

nya not yet available

(a) Export data unavailable for February 2005. Refer to note on page 2. Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—February 2005

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	nya	nya	nya	nya	nya	nya	nya	nya
United States of America	nya	nya	nya	nya	nya	nya	nya	nya
New Zealand	nya	nya	nya	nya	nya	nya	nya	nya
Canada	nya	nya	nya	nya	nya	nya	nya	nya
Germany, Federal Republic of	nya	nya	nya	nya	nya	nya	nya	nya
Netherlands	nya	nya	nya	nya	nya	nya	nya	nya
Denmark	nya	nya	nya	nya	nya	nya	nya	nya
Ireland	nya	nya	nya	nya	nya	nya	nya	nya
Sweden	nya	nya	nya	nya	nya	nya	nya	nya
Belgium	nya	nya	nya	nya	nya	nya	nya	nya
Japan	nya	nya	nya	nya	nya	nya	nya	nya
Switzerland	nya	nya	nya	nya	nya	nya	nya	nya
France	nya	nya	nya	nya	nya	nya	nya	nya
Singapore	nya	nya	nya	nya	nya	nya	nya	nya
Norway	nya	nya	nya	nya	nya	nya	nya	nya
Hong Kong	nya	nya	nya	nya	nya	nya	nya	nya
Malaysia	nya	nya	nya	nya	nya	nya	nya	nya
Finland	nya	nya	nya	nya	nya	nya	nya	nya
Thailand	nya	nya	nya	nya	nya	nya	nya	nya
United Arab Emirates	nya	nya	nya	nya	nya	nya	nya	nya
Total other countries(e)	nya	nya	nya	nya	nya	nya	nya	nya
Total all countries	nya	nya	nya	nya	nya	nya	nya	nya
IMPORTS (f)								
New Zealand	446	74	520	—	53	92	665	5 350
Italy	47	143	190	11	164	73	438	2 216
France	14	82	96	—	125	8	230	3 527
Spain	1	11	12	6	13	1	32	184
Portugal	1	5	6	—	—	17	23	88
United Kingdom	—	—	—	—	—	—	—	3
Germany, Federal Republic of	4	1	5	—	12	5	22	96
Greece	—	4	4	—	—	3	7	18
Total other countries(e)	17	54	71	—	—	11	83	366
Total all countries	530	375	905	19	367	210	1 500	11 846

— nil or rounded to zero (including null cells)

nya not yet available

(a) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

(d) Export data unavailable for February 2005. Refer to note on page 2. Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2001-02	27 273	260 436	6 685	9 851	111 735	2 410	418 390	253 476
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 933
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2003								
December	953	23 961	794	1 373	18 333	222	45 637	23 366
2004								
January	1 226	22 974	571	722	12 642	318	38 452	21 641
February	1 625	28 685	627	1 286	16 769	241	49 233	28 240
March	1 671	29 276	920	895	20 324	390	53 475	27 557
April	1 645	25 880	665	963	20 763	353	50 269	25 363
May	2 495	30 690	1 634	819	20 734	405	56 776	29 971
June	2 017	29 180	699	1 434	22 425	296	56 052	28 473
July	2 028	26 872	677	1 226	19 402	809	51 013	26 106
August	2 846	39 543	883	1 392	16 069	315	61 048	38 672
September	3 240	35 531	859	1 221	20 101	278	61 231	35 081
October	2 390	r37 208	934	1 934	19 588	329	r62 383	r36 732
November	3 021	30 529	1 556	2 086	14 291	r399	r51 882	30 019
December	1 911	25 359	1 176	1 352	r23 802	r333	r53 933	25 006
2005								
January	r1 377	r22 813	584	1 079	r17 305	215	r43 374	r22 354
February	nya	nya	nya	nya	nya	nya	nya	nya
VALUE(d) (\$'000)								
2001-02	90 580	1 115 774	47 547	59 672	780 125	11 430	2 105 128	1 078 511
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 141 847
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2003								
December	4 382	82 666	5 396	7 620	89 468	924	190 458	80 374
2004								
January	4 221	77 464	3 929	4 557	66 967	1 138	158 277	75 897
February	5 263	101 719	4 931	6 570	80 370	1 109	199 962	99 797
March	6 285	100 302	7 676	5 556	104 545	1 625	225 989	97 233
April	6 981	90 034	5 268	5 963	106 612	1 170	216 029	87 816
May	10 735	110 083	6 613	5 617	97 836	1 596	232 480	106 540
June	8 777	109 831	5 348	8 571	114 804	1 367	248 698	106 023
July	9 727	98 702	4 969	6 371	91 885	2 544	214 198	95 206
August	11 063	145 381	6 374	7 978	75 347	1 317	247 460	141 516
September	10 725	145 222	6 038	6 881	94 611	1 355	264 832	143 345
October	8 971	r140 177	7 195	9 991	r101 295	1 375	r269 004	r138 115
November	12 569	101 172	9 142	11 312	73 402	r1 862	r209 458	98 678
December	8 719	90 037	6 977	7 993	r111 913	r1 467	r227 106	88 247
2005								
January	r3 965	r83 675	4 147	5 779	r73 065	r1 028	r171 659	r81 866
February	nya	nya	nya	nya	nya	nya	nya	nya

nya not yet available

r revised

(a) Export data unavailable for February 2005. Refer to note on page 2. Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2001-02	3 894	4 983	2 716	386	484	5	371	407	1 233	14 479
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003-04	5 629	4 672	3 064	564	621	20	354	313	3 501	18 737
2003										
December	476	495	332	43	94	—	21	73	72	1 606
2004										
January	497	299	168	69	38	—	24	34	80	1 209
February	408	237	182	39	38	—	17	4	114	1 039
March	558	368	171	23	32	—	24	24	1 440	2 640
April	538	303	197	31	41	1	44	34	119	1 310
May	368	240	201	21	81	3	17	14	99	1 043
June	243	321	231	44	83	5	26	11	70	1 033
July	573	447	198	55	50	9	35	31	55	1 453
August	836	423	281	13	37	—	26	16	78	1 710
September	1 166	398	395	68	41	—	47	14	112	2 242
October	945	627	367	60	41	11	20	17	353	2 441
November	902	592	330	140	26	2	32	45	714	2 782
December	1 055	580	510	84	44	1	51	39	398	2 761
2005										
January	584	328	151	34	21	—	34	34	79	1 264
February	665	438	230	32	23	—	22	7	83	1 500

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
QUANTITY ('000 L)							
2001-02	4 658	3 931	8 589	201	3 282	2 407	14 479
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2003							
December	516	413	929	58	453	166	1 606
2004							
January	447	302	749	24	256	180	1 209
February	443	262	705	10	215	107	1 039
March	1 933	362	2 295	9	243	93	2 640
April	555	374	929	29	254	97	1 310
May	410	324	735	31	211	66	1 043
June	308	299	607	10	289	127	1 033
July	616	366	982	26	303	142	1 453
August	864	334	1 198	14	360	138	1 710
September	1 069	445	1 514	30	530	169	2 242
October	1 181	419	1 600	32	700	109	2 441
November	1 340	365	1 706	20	771	286	2 782
December	1 230	486	1 716	21	750	274	2 761
2005							
January	568	217	785	25	297	156	1 264
February	530	375	905	19	367	210	1 500
VALUE (c) (\$'000)							
2001-02	33 538	24 134	57 672	1 261	43 550	13 073	115 556
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2003							
December	4 165	2 660	6 824	250	6 232	745	14 051
2004							
January	3 699	1 956	5 655	122	3 090	496	9 363
February	3 221	1 916	5 137	67	2 077	390	7 670
March	6 046	2 244	8 290	54	3 440	290	12 073
April	4 571	2 399	6 971	141	2 567	375	10 054
May	3 871	2 127	5 998	166	3 220	232	9 617
June	2 758	1 780	4 538	34	3 265	495	8 331
July	5 160	2 381	7 541	129	3 497	594	11 762
August	7 673	2 713	10 386	110	4 873	705	16 074
September	8 872	3 477	12 350	316	7 876	1 068	21 610
October	8 500	3 010	11 510	192	8 222	462	20 387
November	6 996	2 965	9 960	150	9 700	1 500	21 310
December	8 499	3 467	11 966	161	9 997	1 241	23 365
2005							
January	4 648	1 275	5 923	121	3 291	753	10 088
February	4 257	2 203	6 460	103	4 174	1 109	11 846

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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